



Department of the Treasury  
Internal Revenue Service

## The Business Case for *e-file*, a Panel Discussion with Tax Professionals

# The Business Case for *e-file*

## Administrative Details

- Session will be recorded and available at IRS.gov
- Certificates for CPE will be available
- Questions can be emailed through link under “Questions About the Presentation”
- For technical difficulties, call (800) 717-2821

# The Business Case for *e-file* – *Illinois*

## Introduction of Panelists

- Paul A. Gill, Tax Pro
- Vicki McGuar, EA
- Mark Roessler, CPA

# The Business Case for *e-file* – *Illinois*

## Facts about *e-file*

- Program launched in 1986
- Congressional goal of 80% returns filed electronically
- 94 million returns filed electronically in 2009
- 60 million - 65% - filed by tax professionals

# The Business Case for *e-file* – *Illinois*

## About our panelists

- Paul Gill

- Owner, TAXTIME in Bloomington, IL.
- 25 year tax professional and consultant.
- Presenter and instructor for statewide and regional associations.

- Vicki McGuar

- President, McGuar Accounting Services in Springfield, IL.
- Firm represents 20 businesses and prepares 1,400 returns yearly.
- Past Pres. Independent Accountant Association of Illinois.

- Mark Roessler

- CPA with Thoma & Associates, Ltd of Columbia, IL.
- Works with individuals, small businesses and small not-for-profits.
- Former IRS revenue agent.



# The Business Case for *e-file* – Illinois

## Questions for panelists

- What compelled you to go with *e-file*?
- How did you make the switch to *e-file*?
- What has using *e-file* done for your business?
- How did you handled objections, within your company or from your clients, when you switched to e-file?
- What objections have you heard from other professionals, and how would you respond to those objections?

## Questions from Participants

Click on link under “Questions About the Presentation”

# The Business Case for *e-file*

## Reminders

- Session will be available at IRS.gov
- Certificates for CPE will be emailed for live event
- Survey will be sent for your feedback
- For additional resources, visit [www.irs.gov/taxpros](http://www.irs.gov/taxpros)
- Thanks to panelists and to all participants



# The Business Case for *e-file*

## Summary about *e-file*

- Easy to use
- Majority of tax professionals use it
- Saves time
- Saves money
- Safe and secure
- More and more clients request it



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